



Alessandro Visintainer

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<https://www.linkedin.com/in/devale> | **Instagram:** <https://www.instagram.com/alessandrovisintainer> |

Telegram: <https://t.me/TheDevAle>

● ABOUT ME

I am a web programmer with over 6 years of experience, specializing in chatbot development for Telegram and with a deep understanding of backend programming, particularly with the Laravel framework.

I also run a software development company, which has provided me with advanced skills in organization and administration, as well as solid experience in project and team management.

● WORK EXPERIENCE

31/08/2015 – CURRENT Trento, Italy

WEB DEVELOPER ALEXDEV.IT

Self-employed Web Developer via VAT number specializing in the following areas:

Scraping and Automation

We specialize in developing advanced scraping and data collection systems, with a particular focus on social media but applicable to a wide range of industries.

Our systems are able to **automate web platforms efficiently**, covering various applications, for example:

- Automated management of Instagram profiles
- Automated trading on Betting platforms (BetFlag..)
- Building Twitter profile lists with focus and keywords
- Detection of prices and information on Amazon products
- Many other customized solutions to meet the specific needs of our clients

Telegram ChatBot Development

We are experts in the development of **Telegram ChatBots** with different purposes, including Entertainment ChatBots, informational, automation, cryptocurrency, virtualization of corporate flyers, and much more.

We developed over 5000 custom bots, allowing me to **specialize in the Telegram environment, understanding its limitations and possibilities**.

I have helped numerous companies interface with Telegram, improving their digital presence, with many skills obtained, including:

- Advanced customer technical support management, coordinating a large volume of customers and optimizing time management.
- Creation and management of @SocialGiftBot and high-profile "Earning" bots.
- Creation and Management of @ClickBeeAdsBot, bot with over 7 million different users, Operating worldwide, for the management and automation of advertising, with interconnections to the Cryptocurrency world and Web3
- Creation and management of @EnigmaBot, an interactive game that has attracted over 100,000 active users.
- Development of EngageBot.PRO, a platform for automating Instagram engagement groups on Telegram.
- Implementation of AutoDealsBot and AutoDealsPROBot, bots for automating the posting of Amazon deals on Deals Channels

Development of Advanced Web Management Portals

I have had the opportunity to work on and produce numerous Web Portals with various purposes.

The main purpose is the management of Telegram Bots that I have made, but I have also **produced standalone systems**. For example, a management software for Pharmacies that allows to organize the warehouse, and automate the price analysis comparing them with competitors

Or a management system that can automate the creation of Google Ads campaigns for an advertising company.

While not specializing in Web **Design**, I have been able to develop small personal Web portals, such as AlexDev.IT which serves as a contact method and portfolio, or EngageBot.PRO, including a public site and internal management panel.

Project Management and Business Management

I have coordinated operational and administrative teams following Agile methodologies, organizing teams to implement complex projects.

I learned how to manage a company in its organizational, administrative and accounting aspects.

Business or Sector Professional, scientific and technical activities | **Department** Backend Development (PHP) |

Address Corso Milano, 12, 38097, Trento, Italy | **Email** admin@alexdev.it | **Website** <https://alexdev.it>

31/12/2019 – CURRENT

CHIEF EXECUTIVE OFFICER ENGAGEBOT

Management of **EngageBot.PRO platform**, an automated tool capable of producing **Engagement Groups Automation Telegram ChatBots**

A product entirely designed and developed by me, it was created to address the need of thousands of users scattered all over the world to easily and **intuitively create and manage their own engagement groups**

- Management of over 400+ active customers, with updates, inquiries and direct customer support.
- Sales Process, Loyalty, Customer Support
- Management of the administrative and accounting side of a product and business
- Crisis resolution, rapid intervention
- Integral management of a web product, competitive and fast in releases to cope with the pace required by the environment.

Enterprise Management

This project allowed me to learn the full management of a complex product, with numerous clients.

I learned the fundamentals of managing a team, and built a serious and professional interpersonal relationship among all its members.

AGILE Methodology and Project Management

EngageBot.PRO follows the Agile methodology for the study, implementation and release of its updates, which occur on a regular monthly basis.

The entire team follows the guidance provided and refers to me as the Scrum Master.

Business or Sector Professional, scientific and technical activities | **Department** EngageBot.PRO | **Email** info@engagebot.pro |

Website <https://engagebot.pro>

01/10/2022 – CURRENT Barcellona, Spain

CTO AND DEVELOPER EZGAGE

Development of Web Portal and Mobile Application in collaboration with Graphic Team

Project: EZGAGE

EZGAGE is one of our most prestigious and ambitious projects, with an investment of over €500,000 and the support of global investors.

Currently under development, this project has allowed me to acquire and apply advanced skills and state-of-the-art technologies.

Role and Responsibilities:

Backend Development: Implementing an API system using PHP Laravel, ensuring interoperability with different platforms.

Frontend Development: Creating a management system using ANGULAR for an intuitive and responsive user interface.

International Collaboration: Coordinating with a Spanish team to develop the mobile application for Android/iOS.

Skills Acquired:

- Managing complex system dynamics, ensuring high user concurrency and processing jobs.
- Coordinating a multidisciplinary team of more than 20 people, organizing events, sprints and development processes.
- Direct interfacing with clients and investors, ensuring clear and accurate communication on development stages and project progress

This project enriched my experience in managing large-scale projects and working with international teams, consolidating both my technical and managerial skills.

14/07/2019 – CURRENT San Michele all'Adige, Italy

WEB DEVELOPER STRIKEWEB S.R.L.

Full-Stack Web Development Activities.

My experience in Full-Stack Web Development focuses primarily on the Backend, while including significant skills in the Frontend. Here is a summary of the technologies and methodologies I use:

Backend Languages and Frameworks:

- **PHP and Laravel:** I have extensive experience developing with PHP, specializing in the Laravel framework. I use Laravel to build robust, scalable, and secure web applications, implementing advanced features such as API management, user authentication, and integration with complex databases.
- **CodeIgniter:** In addition to Laravel, I have expertise with the CodeIgniter framework, which I use for projects that require a lightweight, high-performance framework.
- **Pure PHP:** For specific projects, I also develop in pure PHP, without the aid of frameworks, for solutions that require finer, custom control of the code.

Frontend Languages and Frameworks:

- **Angular and AngularJS:** I have solid experience in Frontend development using Angular and AngularJS. These frameworks allow me to create dynamic, interactive and responsive user interfaces. I use Angular to handle DOM manipulation, API interaction, and single-page application (SPA) development.

Team Management and Collaboration:

- **Collaborative and Diverse Team:** I have experience organizing and collaborating with diverse and international development teams. I use advanced code management strategies, such as branches and submodules, to facilitate efficient teamwork and minimize conflicts during code integration.
- **Agile Work Methodologies:** I adopt Agile and Scrum methodologies for project management, planning sprints, coordinating team activities, and monitoring progress. This approach allows me to maintain high team productivity and ensure timely delivery of deliverables.

Business or Sector Professional, scientific and technical activities | **Department** Web Agency |

Address Via Tonale, 98, 38010, San Michele all'Adige, Italy | **Email** info@strikeweb.it | **Website** <https://strikeweb.it>

01/09/2021 – CURRENT Salorno, Italy

HEAD OF ADMINISTRATION, ECONOMIC MANAGEMENT & MANAGEMENT CONTROL PRISMA SOCIETÀ COOPERATIVA

Within PRISMA - Cooperative Society, I am a Founding Partner, with the positions of Administration & Management Control and Economic Management Manager.

PRISMA Cooperative Society, a company established in September 2021 by the collaboration of a number of partners, each with unique expertise in the fields of entrepreneurship, innovation, training and financing projects.

Our diverse team, with a solid 10-year background in various disciplines, shares a clear mission: to help companies grow, develop and increase their value.

What makes us unique is our ability to design and implement tailor-made training strategies designed specifically to improve internal competencies and catalyze business growth.

Beyond that, we are able to match this with funding opportunities to facilitate access to training, enabling companies to invest confidently in their future.

With our approach centered on cooperation and shared progress, we are committed to helping companies overcome obstacles and reach new levels of success.

We are here to be your strategic ally in realizing your entrepreneurial ambitions.

These assignments involve me in:

- Managing administrative data
- Managing project reporting
- Maintaining relationships with banks, lending institutions, and external consultants
- Manage payments and collections
- File contracts with faculty and tutors (external)
- Provide payment reminders to clients
- Back-office activities
- Manage the platforms of funding for the a phase of reporting on training plans

14/08/2016 – 28/08/2016 Trento, Italy

UNIVERSITY RESEARCH ASSISTANT DIPARTIMENTO DI INGEGNERIA E SCIENZE DELL'INFORMAZIONE

Web research activity aimed at drafting a document related to cybersecurity

EDUCATION AND TRAINING

31/08/2018 – 01/01/2024 Povo, Italy

COMPUTER SCIENCE GRADUATE STUDENT Dipartimento di Ingegneria e Scienze dell'Informazione

Bachelor of Science in Computer Science

- Analysis 1 and Analysis 2 course (Mathematics)
- Geometry and Linear Algebra (Mathematics)
- Probability and Statistics
- Mathematical Foundations for Computer Science.
- Programming 1, Programming Languages, Algorithms, and various subjects related to computer science.

Address Via Sommarive, 9, 38123, Povo, Italy | **Website** <https://www.disi.unitn.it/> |

Field of study Information and Communication Technologies (ICTs) not further defined

07/09/2013 – 05/07/2018 Trento, Italy

DIPLOMA Liceo Scientifico Galileo Galilei

General

- Excellent knowledge of technical-scientific Italian and literary Italian.
- Knowledge of English Level C1, knowledge of English literature and technical-scientific English
- Extensive knowledge of general culture
- Extensive knowledge of science, Biology, Physics, Computer Science, Chemistry
- Excellent knowledge of Geometry and Linear Algebra, Analysis, Probability and Statistics.

Address Viale Nepomuceno Bolognini, 88, 38122, Trento, Italy | **Website** <https://www.lsgalilei.org/>

MASTER IN AGILE MANAGEMENT - SCRUM MASTER Michele Budri - Esponente esperto del mondo Agile

I took an Agile course focused on training the role of the Scrum Master, who is in charge of organizing the team and making sure that all members comply with Scrum and Agile rules.

This course was to integrate prior knowledge with the new Agile methodologies

Field of study Agile, Project Management

LANGUAGE SKILLS

Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C1	C1	C1	C1
GERMAN	A1	A1	A1	A1	A1
JAPANESE	A2	A2	A2	A2	A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Laravel

Web Development

Approfondita conoscenza del framework Laravel | Sviluppo in Angular | Sviluppo Web | Programmazione PHP | Conoscenza del Framework CodeIgniter

Gestione Team e Progetti

Scrum (Agile) | Gestione aziendale

Automazione

Reverse Engineering | Automazione Mobile | API Reconstruction | Python Selenium | Scraping

● NETWORKS AND MEMBERSHIPS

Membership in groups/associations

Musician for over 10 years for the Lavis Youth Instrumental Group, and for the Federation of Trentino Band Bodies

Prism Cooperative Society

Within PRISMA - Cooperative Society, I am a Founding Partner, with the positions of Administration & Management Control and Economic Management Manager.

PRISMA Cooperative Society, a company established in September 2021 by the collaboration of several partners, each with unique skills in the fields of entrepreneurship, innovation, training and financing projects.

● CONFERENCES AND SEMINARS

Seminars

In-depth seminar in Computer Science with the following topics:

- Functional Programming
- Object Oriented Programming
- Recursive Function Programming
- Complexity
- Algorithms

Prism Cooperative Society - Basic Training

The general manager as well as President of PRISMA held a 32-hour internal training where the following topics were covered:

- Analysis and consultation of internal procedures, manuals
- Examples and practical cases of compiling documentation related to Training and specifically ISO
- Innovative techniques for the presentation of Projects
- Identification of needs and requirements
- How to design and write a project
- Reporting and Economic and Administrative aspects
- Evaluation of Trainers

● PROJECTS

Projects

Projects mainly developed in the form of telegram chatbots. I present here the most successful ones:

- @EnigmiBot, a chatbot full of mini-games and riddles, apt to entertain, which has seen over 100,000 playing users
- @AutoDealsBot, bot for studying and collecting data on Amazon products, for automating the posting of offers on affiliate channels
- @HostIMGbot, free cloud image service
- @ChannelDBbot, automated Telegram channel management service, with hourly scheduling of posts and polls
- @AutoDealsPROBot, an evolution of the previous @autodealsbot tool, with advanced tracking APIs
- @EngageProBot

A more complete portfolio (not in terms of number, but in terms of types of bots made) is available on my website <https://alexdev.it>

Link <https://alexdev.it>

31/12/2019 - CURRENT

EngageBot.PRO

Management of the EngageBot.PRO platform, an automated tool capable of producing Telegram ChatBots.

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Management of over 400 active customers, with updates, inquiries and direct customer support.

Sales Process, Loyalty, Customer Support

Management of the administrative and accounting side of a product and business

Crisis resolution, rapid intervention

Integral management of a web product, competitive and fast in releases to cope with the pace required by the environment.

Link <https://engagebot.pro>

23/03/2017 – CURRENT

EnigmiBot

EnigmiBot is a ChatBot-Minigame located on Telegram.

Full of mini-games and riddles, all programmed directly by me or in close collaboration, it has been able to entertain and amuse over 100,000 users, and the number is still growing.

This experience allowed me to deepen my knowledge of the Telegram and ChatBot environment, and to discover a new way of building user interaction, interpreting the user's language to compute answers.

Finally, I learned how to manage the advertising and economic aspect of a free product but with aspects related to donations, and how to manage the volume of playing users in a simple and precise way.

Link <https://EnigmiBot.it>

● HONOURS AND AWARDS

Qualifying Computer Science Olympiad Teams – OLIINFO

Participation for 2 consecutive years in the nationwide team computer science Olympiad as regional first runners-up

First Runner-up to WebTrotter – WebTrotter

First place at "Web Trotter," national competition in web search

Participation in RoboCup

Participation in the national robotics competition RoboCup

National Problem Solving Competitions

Regional first place and participation in national finals with podium for Problem Solving Olympiad for 4 consecutive years

● ORGANISATIONAL SKILLS

Main Skills

Business management, accounting and active organization skills

Proactivity and active participation

Leadership of a Web development team, provided by corporate work and leadership of some private collaborative projects

Leadership of nationally competitive Computer Science, Robotics, Logic and Math Olympiad teams

Active participation in work and non-work groups

Good organizational, management, data management and organization skills

Organization and Project Management

My self-employment has allowed me to build excellent project and work organization skills, from the first stage of meeting with the client, drafting the estimate, organizing the work and tasks, and producing the final product.

I have also attended Agile/Scrum training courses to improve project management following agile methodology

● COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

Excellent formal communication skills developed during student representation activities

Good interpersonal and customer management skills, gained from years of independent work with companies and individuals

Good informal communication skills developed during Prose, Theater and Expression activities. Ability to relate to people of all ages and nationalities in a lively and engaging manner.

● **COMPETENZE PROFESSIONALI**

Professional skills

- Excellent programming skills developed over 6 years of industry experience, applied in the implementation of telegram chatbots and web portals.
- Ability to quickly learn a new programming language given natural predisposition and algorithm writing.
- Good knowledge of Linux and Windows server interfaces and distributions
- Good knowledge of MySQL database management (MariaDB and InnoDB).
- Creation, study and use of REST API endpoints.
- Good command of PHP and SQL programming languages
- Intermediate knowledge of Java, Python, C/C++, SML languages
- Knowledge of Assembly Mips, Arm and Intel languages for educational purposes
- Knowledge of HTML, CSS, JQuery and JavaScript languages for intermediate level web programming
- Good knowledge of front-end development with Angular and AngularJS frameworks
- Good command of debugging processes and checking algorithms and subprogramm

● **ALTRE COMPETENZE**

Other Skills

- Knowledge of spaces and environments and body management, coming from theater activities.
- Knowledge in music, conferred by more than 10 years of activities and courses
- Excellent web research skills
- Excellent database management skills
- Excellent dialectical skills, provided by years of theater and acting
- Good engagement skills, also conferred by public and private performances in the magical field
- Good web knowledge, and elocution skills, gained from years of video production on YouTube

Educator

I have been a trainer for numerous courses, which have enabled me to learn the skills needed to do good training.

Some of the courses I have been a trainer for:

- Agile and Scrum
- Scratch Courses for Teachers
- Deepening Algorithms for Computer Science Olympiad.
- Basic Computer Science

● **CORSI**

Courses

Scratch course in which I participated as an assistant lecturer.
The course focused on teaching Scratch to elementary and middle school teachers

Advanced Laravel Course

Course where I was able to learn a lot of additional knowledge about the Laravel framework and PHP itself

Master in Agile Management - SCRUM MASTER

Integration of knowledge on new AGILE methodologies:

I took an Agile course focused on training the Scrum Master figure, who is responsible for organizing the team and making sure that all members comply with Scrum and Agile rules.

This course was to integrate prior knowledge with the new Agile methodologies

"The Project Management" course

I participated in a training that explored new teamwork strategies to improve the effectiveness of educational projects. The training emphasized the importance of synergy between educational and project aspects, showing how to integrate them to achieve optimal results. In addition, we explored techniques and methodologies to improve project management skills, with the aim of increasing efficiency and quality of results.